

# REINER M. LÖSLEIN

## EDUCATION:

**1981 – 1985**

Study of Business Administration and Economics at the University of Applied Sciences in Nuremberg

## PROFESSIONAL TRAINING:

**1979 – 1981**

Vocational training in banking – at a local savings bank in Nuremberg;

**1985 – 1986**

Trainee-program at Dresdner Bank, Munich Branch;

**1992**

Dresdner Bank AG management training programme;

**1994**

Tax law seminar by the German incorporated law society;

**2003**

Harvard Business School, Leadership Programme

## PROFESSIONAL EXPERIENCE:

**1986 - 1988**

Credit analyst – Dresdner Bank, Munich Branch

**1988 - 1989**

Account manager – Corporate Finance Division of Dresdner Bank, AG London Branch, working on some of the very first Leveraged Buy Outs in Europe in the London market; in this role I created one of the first internal analytical computer based tools for Leveraged Buy.

**1989 - 1991**

Assistant Manager including executive functions – Corporate Finance Department, Specialized Financing Division of Dresdner Bank Head Office; where I introduced the mechanics of Leveraged Buy Out lending to the German branches of Dresdner Bank. In addition I was involved in training senior executives of Dresdner Bank in structured finance products and LBOs.

**1993 - 1995**

Teamleader Specialized Financing Division of Dresdner Bank Head Office, with responsibility for LBO's, MBO's/MBI's, equity investments, structured finance and corporate restructuring. In this position was responsible for Southern Germany and played a vital role in creating Dresdner Bank as the number 1 Structured Finance house in Germany with more than DM 5bn successful loans; besides marketing with companies (including DAX 30 companies) and internal risk assessment also responsible for arranging the legal

documentation, lending consortia and growing the team over time. At the time of my departure the team consisted of more than 20 professionals.

#### **1995 - 1998**

Assistant Director Sal. Oppenheim jr. & Cie KGaA, Munich Branch; responsible for Corporate Finance and Corporate Banking, focusing on structured finance and Investment Banking products in Germany and Austria, helping the bank in a strategic shift to become a true merchant bank; most important in this role was relationship building with big corporates (DAX 30) and large family owned businesses in respect of financial services with a low asset base but high margins.

#### **1998 - 1999**

Director Leveraged Finance at Deutsche Bank AG Head Office / Investment Banking; responsible for acquisition and leveraged finance products as well as financial sponsor coverage for German speaking Europe. Expanding the Deutsche Bank franchise in Leveraged Finance to become number 1 in Germany by arranging and financing a variety of high level Buy Outs in Europe; including land mark transactions like Herberts/Vianova, Takko, Geberit, Charles Vögele and others.

#### **1999 - 2012**

Director (member of the Senior Management Committee) at Allianz Capital Partners GmbH, Munich; responsible for world wide private equity investments in non quoted companies and subordinated financing products (Mezzanine) and having an active senior role in creating the one and only true German Large Buy Out player at the time; transactions include the P2P of Schmalbach Lubeca, the Buy Outs of Messer Griesheim, Hansen Transmissions, Four Seasons Healthcare, the privatisation of Tank und Rast and many others. Besides marketing and relationship management for Buy Outs I created a Mezzanine portfolio of roughly EUR 1bn between 1999 and 2005 and also recommended to discontinue these activities as I considered the risk return at that time as unfavourable, which was proven by the market in 2008.

#### **BOARD ACTIVITIES**

- Member of the Geschäftsleitung of ACP GmbH
- Managing Director of ACP Verwaltungs GmbH
- Managing Director of AV Packaging GmbH
- Managing Director of Schmalbach Lubeca N.V.
- Managing Director of Roland Holding B.V.
- Supervisory Board Member of manroland AG
- Chairman of the Audit Committee of manroland AG
- Supervisory Board Member Bundesdruckerei AG
- Board Member of Bayard Pty Ltd., Sydney, AUS
- Supervisory Board Member of Bartec GmbH
- Board Member of UBF N.V., Hilversum, NL
- Board Observer Rockwood Holdings Inc. NY, USA
- Board Observer Ionbond AG, Olten, CH
- Board Observer XERIUM AG, Luxembourg